



**Patrick Brakefield, SIOR
Director**

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Established 1962



COMMERCIAL REAL ESTATE

CORFAC
International

**Chas. Hawkins Co., Inc./
CORFAC International**

760 Melrose Avenue, Nashville, TN 37211

Phone: 615.256.3189 / Fax: 615.254.4026

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Professional Profile

Mr. Brakefield has been a Nashville commercial real estate agent since 1986, first with CB Richard Ellis and then with the Chas. Hawkins Co., Inc. since 1999.

He has been involved in transactions with a consideration in excess of \$500,000,000 for more than 25,000,000 square feet of space.

Prior Experience

Prior to entering the real estate brokerage business, Mr. Brakefield proudly served in the armed forces of the United States. He was also involved in the maintenance and management of apartment properties for a short time before he began his brokerage career.

Education

Mr. Brakefield received a Bachelor of Business Administration degree with an emphasis in Finance from the University of Houston in 1983. He graduated from the Hillsboro School, a multi-denominational academic, arts and athletics high school in Nashville, TN.

Mr. Brakefield has completed SIOR courses 101, 103, 201 and 203; and CCIM courses 100, 101, 102, 301, 401 and 410.

Professional Affiliations

Mr. Brakefield is a member of the Society of Industrial and Office Realtors and has previously served as the President of the SIOR Middle and East Tennessee Chapter. He is a former board member, former committee chair and was formerly active on committees of the Greater Nashville Association of Realtors. He served as the President of the

Commercial Investment Division of the GNAR for two years and is an Institute Affiliate member of the National Association of Realtors.

Beneficiaries of Our Services

Mr. Brakefield has exclusively represented tenants; exclusively marketed user properties; exclusively marketed investment properties; completed build-to-suit transactions; invested in existing, speculative and build-to-suit projects; done consulting work; and arranged for project financing.

Transactions that he has brokered range as follows:

Investment Sales:

Space Park North & Old Stone
Bridge
954,625 square feet

2836 Logan Street
3,900 square feet

Owner Representation:

Cowan Industrial Park
588,768 square feet

400 New Sanford Road
518,667 square feet

173 Industrial Blvd
7,200 square feet

Tenant Representation:

B & G Foods
420,000 square feet

Edgepark Medical Supply
1,500 square feet

Build-to-Suit:

Hollister, Inc.
100,500 square feet

TCl/Michelin
78,000 square feet

UPREIT:

1740 River Hills Drive
177,000 square feet