



Jonathan Douillard

Senior Vice President
Industrial Group

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Established 1962



COMMERCIAL REAL ESTATE



Chas. Hawkins Co., Inc./
CORFAC International
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Professional Profile

Mr. Douillard has been a commercial real estate agent since 2006 when he joined the Chas. Hawkins Co., Inc. He is involved in the leasing, sales and acquisition of commercial properties in the greater Metropolitan Nashville area. In 2015, Mr. Douillard achieved the title of Senior Vice President which represents his accomplishments in the commercial real estate business.

Prior Experience

Prior to joining the Chas. Hawkins Co., Inc., Mr. Douillard was a catcher with the Chicago Cubs organization; Mr. Douillard played three seasons in the minor league. Mr. Douillard was a catcher at Vanderbilt University from 2000 – 2004.

Education

Mr. Douillard received a Bachelor of Science degree in Human and Organizational Development from Vanderbilt University in 2004.

Professional Affiliations

Mr. Douillard holds a Tennessee affiliate broker's license and is a member of the Vanderbilt Baseball Booster Club and the National Commodore Club.

Core Competencies

Mr. Douillard specializes in real estate transactions occurring in the Metropolitan Nashville's downtown real estate environment. He provides the following comprehensive list of real estate services to his clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.

- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management and consulting for companies seeking to gain strategic benefits from their owned or leased real estate portfolio.
- Development and market studies for investors considering Nashville's vibrant, revitalizing downtown markets to enhance their property investment portfolios.

Beneficiaries of Our Services

Major tenant representations and listing assignments have included:

Doerfer
First Industrial Real Estate
Ferguson
Gibson Guitar
Omni-Care
TRP Investments
Trane
Wal-Mart

Significant sales transactions:

1414 4 th Avenue	109,000 SF
401 Spence Lane	32,385 SF
1414 3rd Avenue South	32,175 SF
804 14 th Avenue North	24,700 SF
5315 Nolensville Pike	23,400 SF
6150 Cockrill Bend	16,000 SF

Significant leasing transactions:

1520 EHP / 707 Spence	307,400
1736 River Hills Drive	183,000 SF
1414 4th Avenue South	109,000 SF
1654 Elm Hill Pike	104,000 SF
1920 Nolensville Road	58,872 SF