



**Michael W. Groos**  
Senior Vice President  
Retail Properties Group

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**2011 CoStar Top Retail  
Leasing Power Broker  
Award**

*Established 1962*



COMMERCIAL REAL ESTATE



**Chas. Hawkins Co., Inc./  
CORFAC International**

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**Professional Profile**

Mr. Groos joined the Chas. Hawkins Co. in August of 2002 as a retail specialist focusing on sales, leasing, and management of retail and commercial properties in the Middle Tennessee area. In 2010, Mr. Groos joined Vision Real Estate specializing in retail leasing and brokerage; however, in 2013, Mr. Groos returned to the Chas. Hawkins Co. with focus on all Retail commercial real estate in the Williamson County market and surrounding middle TN markets.

**Prior Experience**

Prior to entering the real estate brokerage industry, Mr. Groos spent 12 years as an owner and managing partner in various restaurants in Nashville, Tennessee. In 1990, Mr. Groos built, designed, and managed every aspect of The Cross Corner Bar & Grill in Brentwood, Tennessee. In his 12 years as owner, he built a thriving successful sports grill that still competes with and enjoys growth among large chain competitors. Other restaurants Mr. Groos has partnered and owned have been the Wild Iris, Marathon Sports Bar, and Jack's Shack (now known as Blue Moon Cafe), as well as the South Side Grille.

**Education**

Mr. Groos received a Bachelor's degree in Political Science from The University of Tennessee in 1990.

**Professional Affiliations**

Mr. Groos holds a Tennessee affiliate broker license. He was a member of the Brentwood Chamber of Commerce, the International Council of Shopping Centers (ICSC), and was a member of the GNAR / NAR from 2002 – 2013. Current Finance Elder for Harpeth Presbyterian Church.

**Beneficiaries of Our Services**

In the time Mr. Groos has held his Affiliate Brokerage license, he has been very active in the market, representing owners in their properties and tenants in their lease transactions.

**Major tenant/landlord**

**representation assignments include:**

Kroger / Walgreens / Dollar General / Food Lion / Family Dollar / Habitat for Humanity / Cricket Wireless / Boost Wireless / Hertz / Anytime Fitness / Popcorn Village / Little Caesars / Marco's Pizza / Goodwill / Well Now Urgent Care / Sleep Outfitters / Magazine.com / BOE-TEL Supply / Rehma Church / 24 Sports / Riddle's Salon / Primerica / Heritage Medical Group / BanCorp South / Nashville Metal Prep / Soccer USA / Metro Industrial Finish / Prime Time Pizza / Terry Johnson Insurance / South Side Grille / Auto Masters / Tim Treadwell Catering / Link Now / Watson Medical Group / Snappy Auction / Curtain Exchange / Physiotherapy Associates / One Point Solutions / Bella Linea / M & M Development Co. / South Park Subdivision / Dunkin' Donuts / Key Chiropractic / 2 different locations for Jump Zone / 24 Sports / Dodson Pet Store / McKenzie Trucking & Leasing / Jani's Treasurers / Furniture Depot / TN Club Inc. / Realty Mortgage Corp. / Ivy Holdings / Entrée Vous / Fitness Solutions / Spice of Indian / Bombay Bistro / Brio Bistro / Gyro Café / ColorTyme / Good Year Tire

**Recent sale transactions have included:**

232 Old Hickory Blvd.  
106 N. Greenwood Street  
1806 Williamson Court  
Southeast Business Park Land  
AutoZone Gallatin Pike  
Church's Chicken, 810 Jefferson Street  
Lazy Boy, Hickory Hollow Parkway  
343 Acre Site on Bee Kerr Road  
131 & 133 Weakley Lane, Smyrna  
102 2<sup>nd</sup> Avenue North  
107 Taylor St  
909 Rivergate Parkway  
381 Waldron Rd., LaVergne  
Goodyear Store, Bellevue  
2900 Gallatin PK KFC  
610 Church St E Goodyear Store, Brentwood  
291 Sam Ridley Parkway, Smyrna  
Retail Center, Dickson  
Downs Blvd. Land, Franklin  
Cool Springs Office, Gen. George Patton  
Bellevue Land  
I Comfort, Hickory Hollow  
303 Woodland Street, Columbia  
Coke Facility, Columbia303  
Coke Facility, Columbia TN  
Shoppes at Home Depot, Antioch  
506 Church St, Nashville