



William H. Hawkins, SIOR

Chairman & President
Brokerage, Development &
Acquisitions

**2013 President of
CORFAC International**

Direct: 615.345.7204

E-Mail: whawkins@chco.com

Established 1962



COMMERCIAL REAL ESTATE



Chas. Hawkins Co., Inc./ CORFAC International

760 Melrose Avenue
Nashville, TN 37211
Phone: 615.256.3189
Fax: 615.254.4026
www.chashawkins.com
www.corfac.com

Professional Profile

Mr. Hawkins has been a Nashville commercial real estate broker since 1989 when he joined his father's firm, Chas. Hawkins Company. He has been involved in the leasing, sale, development, acquisition and management of commercial properties throughout his career.

Prior Experience

Prior to entering the real estate brokerage industry, Mr. Hawkins served for seven years in the United States Marine Corps and was a fighter pilot with VMFA 235 in Kaneohe Bay, HI. Additionally, he was selected as the Aide de Camp for the Commanding General of the Fleet Marine Corps Pacific. He served in this capacity for one year prior to exiting the service in 1989. His military service was spent in the Pacific arena, including Japan, Korea, the Philippines, Hawaii, and California.

Education

In Nashville, Mr. Hawkins attended high school at Montgomery Bell Academy. He attended Vanderbilt University and received a Bachelor of Science in Engineering in 1982.

He has completed SIOR courses 101, 103, 201 and 203; and CCIM courses 100 and 101.

He received his SIOR designation in 1998.

Professional Affiliations

Mr. Hawkins holds a Tennessee broker's license. He is a member of the Society of Industrial and Office Real Estate (SIOR), and NAIOP. He was the NAIOP Chapter President in 2004. In 2013, he was the President of

CORFAC International, an international network of independent commercial real estate firms.

Beneficiaries of Our Services

In Mr. Hawkins' career, he has handled all aspects of commercial real estate transactions, representing owners and tenants alike.

Major exclusive sales and leasing assignments have included:

Braid Electric Company
Dividend Capital Trust
Dunlap & Kyle Tire Company
Girl Scouts Council
Michelin/TCI, Inc.
Nicholstone Book Bindery
Opryland USA
Quebecor USA
RB&W Logistics
Salvation Army

Other real estate transactions include:

Advanced Auto Parts
Aladdin Carpets
Coca Cola Company
Gaylord Entertainment
Hollister, Inc.
Home Depot USA
Ingram Industries
Mechanical Industries
Metro Government of Nashville
OMC Boat Company
Opryland USA
O'Reilly Automotive
Sonoco Products
Skaggs Industries
Purina Mills
US Post Office
U Haul Corporation
TNN/Network Enterprises
YMCA of Middle Tennessee