



**Steven Reeves**  
Vice President Brokerage  
Industrial Properties

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Established 1962



COMMERCIAL REAL ESTATE



**Chas. Hawkins Co., Inc./  
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**Professional Profile**

Mr. Reeves joined Chas. Hawkins Co., Inc. in 2013. He focuses on leasing, sales, acquisition, and development of industrial properties in the Southeast and the Murfreesboro area.

**Prior Experience**

Prior to joining the Chas. Hawkins Co., Inc., Mr. Reeves spent two and a half years with JPS Realty Partners, with advisory duties involved with asset sales, lease and transaction negotiation, site selection, and build-to-suit. Before that, Mr. Reeves worked for architectural firms in Nebraska, Colorado, and Tennessee, primarily as a project manager, working on all phases of the design process, from programming of site and building spaces through construction administration on numerous education, religious, community, athletic, restaurant, commercial, and industrial building projects.

**Education**

Mr. Reeves holds a Bachelor of Arts degree, focusing on Planning the Built Environment, with an emphasis in Architecture and Planning, from the University of Nebraska in Lincoln.

**Professional Affiliations**

Mr. Reeves holds a Tennessee affiliate broker's license.

**Core Competencies**

Mr. Reeves specializes in real estate transactions occurring in Nashville's Southeast and East submarkets, including LaVergne, Smyrna, Murfreesboro, Manchester, Winchester, Tullahoma, etc.

**Beneficiaries of His Services**

In Mr. Reeves' career, he has exclusive represented tenants, exclusively marketed user

properties for sale and lease and marketed investment properties.

**Major exclusive leasing and sales assignments include:**

Leases

880 Butler Dr., Murfreesboro	125,000 SF
3279 Allen Ferry Rd,	60,972 SF
880 Butler Dr., Murfreesboro	60,000 SF
880 Butler Dr., Murfreesboro	60,000 SF
374 Volunteer, Manchester	59,440 SF
880 Butler Dr., Murfreesboro	40,500 SF
1877 Volunteer, Manchester	35,500 SF
231 Hogan, Gordonsville	25,000 SF
7300 Charlotte Pike, Nashville	15,680 SF
880 Butler Dr., Murfreesboro	13,000 SF
8430 Horton Hwy, College Grove	10,896 SF
444 Dick Buchanan, La Vergne	2,800 SF
3744 Annex Avenue, Nashville	2,600 SF
618 41 <sup>st</sup> Avenue North, Nashville	2,150 SF
803 51 <sup>st</sup> Avenue North, Nashville	1,800 SF
2962 S Rutherford, Murfreesboro	1,800 SF
2962 S Rutherford, Murfreesboro	1,500 SF
2962 S Rutherford, Murfreesboro	1,450 SF
2962 S Rutherford, Murfreesboro	1,300 SF
2962 S Rutherford, Murfreesboro	1,300 SF
3744 Annex Avenue, Nashville	1,100 SF

Sales

880 Butler Drive, Murfreesboro	316,242 SF
660 Baxter Lane, Winchester	50,300 SF
1877 Volunteer Pkwy, Manchester	45,000 SF
215 W Castle, Murfreesboro	27,080 SF
(sold twice)	
8125 Tridon Drive, Smyrna	24,861 SF
211 Industrial Blvd., Tullahoma	21,784 SF
2298 Armory Drive, Murfreesboro	19,040 SF
719 S Church St., Murfreesboro	12,400 SF
5107 Alabama Ave., Nashville	3,300 SF
5115 Centennial Blvd., Nashville	2,000 SF

Land

0 Interstate Drive, Manchester	50.00 AC
7552 Sawyer Broad Rd, Nashville	4.29 AC
618 41 <sup>st</sup> Avenue, Nashville	0.23 AC

**Major tenant / buyer representative assignments include:**

General Mills	55,500 SF
South Eastern Technology	16,800 SF
Atlas Industrial Contractors, College Grove	10,896 SF
Architectural Granite & Marble, Nashville	8,000 SF
Al Dente Catering, Nashville	5,042 SF
Aqua Pure Solutions, Nashville	950 SF