



Robert Stout, SIOR

First Vice President
Industrial Group

Direct: 615.345.7210
Cell: 615.397.3138
E-Mail: rstout@chco.com

2005 ProLogis
Broker of the Year

2011 NAIOP Award Winner
Industrial Sale of the Year

2014 NAIOP Nominee
Broker of the Year

2015 NAIOP Nominee
Broker of the Year

Established 1962



COMMERCIAL REAL ESTATE



Chas. Hawkins Co., Inc./ CORFAC International

760 Melrose Avenue
Nashville, TN 37211
Phone: 615.256.3189
Fax: 615.254.4026
www.chashawkins.com
www.corfac.com

Professional Profile

Mr. Stout has been a commercial real estate agent since October, 1999. His primary focus is in industrial sales and leasing of commercial property. Mr. Stout was recently promoted from Senior Vice President to First Vice President. He is the only agent at the Chas. Hawkins Co., Inc. that has received this honor. This achievement is based on many years of top achievement at the company and for years of demonstrated expertise and commitment to his clients.

Prior Experience

Prior to joining the Chas. Hawkins Co., Inc., Mr. Stout spent four years with Colliers Turley Martin Tucker, specializing in industrial real estate. Before that Mr. Stout was a district sales trainer for Schering Plough Corporation covering the Middle Tennessee market.

Education

Mr. Stout received a Bachelor of Arts Degree, majoring in Economics, from Vanderbilt University in Nashville, TN.

He has completed all courses for SIOR and received the SIOR designation August, 2011. A SIOR is the leading professional commercial and industrial real estate association; and is dedicated to the practice and maintenance of the highest professional and ethical standards.

Professional Affiliations

Mr. Stout holds a Tennessee affiliate broker's license and was a member of GNAR / NAR.

Mr. Stout is a Platinum Commercial Award of Excellence winner for four years in a row—2005, 2006, 2007 and 2008, and was named ProLogis 2005 Broker of the Year. In 2011, he was the NAIOP Award Winner Industrial Sale of the Year and 2014 and 2015 NAIOP Nominee Broker of the Year.

Beneficiaries of Our Services

In Mr. Stout's career, he has exclusively represented tenants, exclusively marketed user properties for sale and lease, and marketed investment properties.

Major tenant/buyer representation assignments include:

Anheuser Bush	500,000 SF
Yanfeng	150,000 SF
Flexcel, Inc.	148,923 SF
Derby Fabricating	122,000 SF
ATA Distribution	117,000 SF
Anderson News	116,000 SF
RockTenn	110,000 SF
LyncLogistics	100,000 SF
Mack Pack Services	100,000 SF
THI	100,000 SF
RAE Products	97,000 SF
Crosstown Courier	85,000 SF
Won Feng	80,000 SF
Pinnacle Business Products	77,000 SF
Baker Curb Racing	75,000 SF
Party Place	70,000 SF
Metro Air Services	60,000 SF
Ashley Furniture	60,000 SF
Kyzen	60,000 SF
Grand Avenue	54,000 SF
B&T	52,500 SF
Classic Party Rentals	50,000 SF
IM&E	50,000 SF
TN Bun Co.	50,000 SF
Cameron Ashley Building	48,000 SF
Cosmos Granite & Tile	47,000 SF
ITNOLAP	45,000 SF
Cosmos Granite	45,000 SF
Am-Pac Tire Distribution	40,500 SF
Mobile Fixture	31,568 SF
American Freight	30,000 SF
Remarketing Solutions	30,000 SF
Solideal	30,000 SF
My Other Garage	30,000 SF
Feintool	30,000 SF
EnergyLogic	28,000 SF
Mitsuchi Corp. of America	25,000 SF
EMF Telecom	25,000 SF
Mitsuchi	24,000 SF
Pilot Air Freight	24,000 SF
Pioneer Industries	24,000 SF
Vantek	24,000 SF
Compass Rose	20,250 SF
Koorsen Fire Protection	20,000 SF
America Heating & Cooling	20,000 SF
Automation NTH	18,000 SF
SignCraft	16,000 SF
Dri-Eaz	16,000 SF
Craters & Freighters	15,000 SF
Pound for Pound	12,000 SF
Nashville Opera Association	10,000 SF
Jump Zone of Middle TN	10,000 SF
Geosciences Design	9,054 SF
Michael's Photography	9,000 SF
Inside / Out	8,751 SF
White Castle	8,680 SF
St Thomas Network	8,000 SF
BindTech, Inc.	7,200 SF
Iowa Glass/Independent Glass	6,600 SF
Delirium Wines	6,000 SF
Hill-Rom Company	6,000 SF

Daifuku American	6,000 SF	3189 Franklin Limestone Rd	40,300 SF	3628 E Trousdale	5,000 SF
Spotlight Dance Studio	6,000 SF	291 Sam Ridley	40,000 SF	3624 C Trousdale	5,000 SF
Delirium Wines	6,000 SF	414 Harding Industrial	40,000 SF	3622 B Trousdale	5,000 SF
Strategic Direct Marketing	5,603 SF	410 Harding Industrial	40,000 SF	406 Harding Industrial Drive	5,000 SF
American Vantec	5,000 SF	6115 Robertson Avenue	37,830 SF	415-417 Harding Industrial Dr	4,590 SF
Specialized Interior Systems	5,000 SF	131 Weakley Lane	36,000 SF	1412 Antioch Pike Ste 101	4,200 SF
Bounce Factory	5,000 SF	1024 Firestone Pkwy	36,000 SF	1931 Airline Drive	4,125 SF
Liberty Abrasives	5,000 SF	1600 Heil Quaker	34,181 SF	460 Metroplex Ste 115	4,100 SF
Century 21	5,000 SF	1531 JP Hennessy	32,000 SF	138 Bain Drive	4,000 SF
Kwal Howells, Inc.	5,000 SF	12966 Old Hickory Blvd.	31,875 SF	447 Harding Industrial Drive	3,600 SF
Cash Register System	3,600 SF	125 International Blvd	31,226 SF	305 Glenrose Avenue	3,579 SF
Protecton One Alarm	3,459 SF	3048 Owen Drive	31,000 SF	460 Metroplex Drive, Ste 102	3,423 SF
Pinson Properties	3,330 SF	200 Weakley Lane	30,000 SF	305 Glenrose Avenue	3,579 SF
Stockton Enterprises	3,000 SF	3041 Owen Drive	30,000 SF	526 Hagan Street	3,316 SF
HD Satellite Connections	3,000 SF	125 International	29,576 SF	445 Harding Industrial Drive	3,300 SF
Cool Air Solutions	1,764 SF	5901 Crossings Blvd.	29,840 SF	460 Metroplex Drive	3,000 SF
Color My Shirt	1,500 SF	947 Esther Lane	27,030 SF	470 Metroplex Ste 202	2,933 SF
Winfrey & Associates	1,500 SF	1382 Heil Quaker	27,500 SF	1420 Donelson Pike, Ste B-7	2,887 SF
G-3 Medical	1,500 SF	1515 JP Hennessy	26,141 SF	1420 Donelson Pike	2,559 SF
Nashville International Foods	1,500 SF	3750 Stewart Lane	26,000 SF	3630 H Trousdale Drive	2,500 SF
Move It Now	1,500 SF	3750 Stewart Lane	26,000 SF	3630 F Trousdale	2,500 SF
Southern Architectural	1,500 SF	149 Industrial	26,000 SF	3628 A Trousdale	2,500 SF
Cintas	Land Purchase	190 Parthenon Parkway	25,500 SF	3628 G Trousdale	2,500 SF
		200 Parthenon Parkway	25,000 SF	3630 K Trousdale	2,500 SF
		8125 Tridon Drive	24,861 SF	438 Bellingraph Drive	2,175 SF
		435 Harding Industrial	24,630 SF	820 Fesslers Parkway	2,000 SF
		600 Swan Drive	24,000 SF	133 Weekley Lane	1,500 SF
		104 Armstrong Court	24,000 SF	1004 Hickory Hills Lane #2	1,170 SF
		615 Nestor	24,425 SF	1004 Hickory Hills Lane #3	1,000 SF
		2612 Westwood Blvd.	23,775 SF	1004 Hickory Hills Lane #6	995 SF
		776 Poplar Bluff	22,245 SF	1004 Hickory Hills Lane #5	900 SF
		406 Harding Industrial	21,000 SF	499 Cave Road	500 SF
		410 Harding Industrial	20,000 SF		
		470 Metroplex Drive	19,023 SF		
		603 Swan Drive	17,000 SF		
		200 Riverhills Drive	16,495 SF		
		2335 S Park	15,000 SF		
		7336 Cockrill Bend	12,000 SF		
		1610 Heil Quaker Blvd.	10,800 SF		
		1045 Visco	10,500 SF		
		381 Waldron Road	10,470 SF		
		1205 D Antioch Pike	10,250 SF		
		470 Metroplex Drive Ste 140	10,000 SF		
		330 Hill Avenue	10,000 SF		
		3711 Keystone Avenue	10,000 SF		
		562 Huntley	9,600 SF		
		S & D Coffee	9,181 SF		
		1412 Antioch Pike Ste 303	9,000 SF		
		1412 Antioch Pike C-303	9,000 SF		
		470 Metroplex Ste 205	8,875 SF		
		3626 A Trousdale	8,772 SF		
		432 Harding Industrial Dr	8,500 SF		
		116 Longview	7,500 SF		
		328 Hill Avenue	7,070 SF		
		151 Bain	6,800 SF		
		141 Lyle Lane	6,630 SF		
		1640 Antioch Pike	6,500 SF		
		1056 Acron Drive	6,500 SF		
		606 Briskin Lane	6,000 SF		
		409 Harding Industrial	6,000 SF		
		459 Harding Industrial	6,000 SF		
		2606 Grissom Drive, B	6,000 SF		
		8810 Horton Highway	6,000 SF		
		1205-A Antioch Pike	5,908 SF		
		438 Harding Industrial Dr	5,500 SF		
		708 Rundle Ave.	5,014 SF		

Major exclusive leasing and sales assignments include:

Harding Business Park	530,000 SF
BH1	500,000 SF
Portland	500,000 SF
Stiles Corporation	500,000 SF
Northfork Industrial Park	301,500 SF
Clarksville	300,000 SF
Smyrna Dist. Center	267,000 SF
Stiles Corporation	234,000 SF
Alenco Windows	226,000 SF
1045 Visco Drive	193,000 SF
Dezurik	185,000 SF
802 Swan Drive	140,000 SF
Aquatech	136,000 SF
1571 Heil Quaker	122,000 SF
1630 Corporate Place	122,000 SF
700 Swan Drive	122,000 SF
609 Enon Springs	120,000 SF
704 12 th Avenue South	120,000 SF
Aquatech	114,000 SF
410 Harding Industrial	100,000 SF
12980 Old Hickory Blvd.	90,396 SF
HITT Properties	90,000 SF
1412 Antioch Pike	82,262 SF
Franklin Limestone Rd.	80,640 SF
3620 Allied & Trousdale	77,048 SF
565 Brick Church Drive	75,000 SF
4350 Hurricane Creek	71,435 SF
Keystone Ave.	70,000 SF
12630 Old Hickory Blvd.	70,000 SF
1201 Antioch Pike	68,573 SF
210 Parthenon	53,000 SF
900 Cpt Joe Fulgham	52,500 SF
3628 Allied & Trousdale	45,000 SF
1260 Heil Quaker	44,900 SF
640 New Salem	44,500 SF
1071 Firestone Parkway	44,000 SF
EnergyLogic	43,000 SF
201 Gils Street	41,250 SF

Land

Industrial Land, Wilson Co.	52 Acres
Murfreesboro Rd, LaVergne	46 Acres
Industrial Land, Wilson Co.	40 Acres
Industrial Land, Smyrna	28 Acres
Industrial Blvd., LaVergne	21 Acres
Lebanon Road	7 Acres
Old Hickory Blvd., Antioch	5 Acres
Murfreesboro Rd, Nashville	6 Acres
Mason Road, LaVergne	5 Acres
Lebanon Road, Nashville	3 Acres