



Jeff Thomas, CCIM

Senior Vice President
Industrial Properties

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Established 1962



COMMERCIAL REAL ESTATE



Chas. Hawkins Co., Inc./ CORFAC International

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Professional Profile

Mr. Thomas has been a Nashville commercial real estate agent since 1995, first with Commercial Ten, then with Grubb & Ellis|Centennial from 1996 – 2009, then with CBRE, Inc. from 2009 – 2016 when he joined the Chas. Hawkins Co., Inc.

He has focused on the brokerage of industrial property in Middle Tennessee throughout his career.

Prior Experience

Prior to joining the commercial real estate business, Mr. Thomas supplied components to manufacturers and distributors of cowboy boots and men's dress shoes that were made in factories throughout the Tennessee Valley and El Paso, TX.

Education

Mr. Thomas holds a B.S. in Business Management from Lipscomb University.

Professional Affiliations

CCIM Designation since 1999

Member of the NAR/National Association of Realtors Commercial Division

Mr. Thomas holds a real estate Broker's License in Tennessee, Kentucky & Alabama.

Core Competencies

Mr. Thomas specializes in real estate transactions occurring throughout Middle Tennessee.

He provides the following real estate services to his clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.
- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management, market-studies and development consulting for companies seeking to improve their owned or leased real estate portfolio.

Transactions that he has brokered range as follows:

Seller Representation:

B. Harper
24,000 SF

A. Schulman
125,500 SF

Buyer Representation:

Propper Inc.
196,000 SF

1 Shapie Way
261,000 SF

Tenant Representation:

TCI/Michelin
78,000 SF

Menlo Worldwide Logistics
Multiple leases ranging from
26,000 – 240,000 SF

Landlord Representation:

402 Hartmann Drive
65,200

1040 Higgs Road
270,000 SF