



Matt Woodard

First Vice President
Broker, Commercial Group

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Established 1962



COMMERCIAL REAL ESTATE



Chas. Hawkins Co., Inc./
CORFAC International
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Professional Profile

Mr. Woodard has been a commercial real estate agent since he joined the Chas. Hawkins Co., Inc. in 1998. He is involved in the leasing, sales and acquisition of commercial properties. Since June of 1998, he has been involved in transactions totaling more than \$500,000,000 and over 40,000,000 square feet.

Education

Mr. Woodard attended Franklin Road Academy in Nashville, TN, where he graduated in 1988. He received a Bachelor of Business Administration degree from Lambuth University in 1992.

Professional Affiliations

Mr. Woodard holds a broker's real estate license in the State of Tennessee.

NAIOP-Member

Beneficiaries of Our Services

Major exclusive sales and leasing assignments have included:

Acosta Sales
Chad Supply Co., Inc.
Dry Clean USA
Duke Realty Corporation
Eagle Dry Goods, Inc.
Echostar Communications
Ferguson Enterprises
First Industrial Real Estate
G & K Services, Inc.
Goodyear Rubber and Tire
Gordon Food Service
Intermodal Cartage Company
Norandex Reynolds
O'Reilly Autoparts
PrimeSource Building Products, Inc.
Reichhold Chemical
Shopping Center Developers, LLC
Siemen's ElectroComm, L.P. Sovereign
Specialty Chemical
SPEC Building Products
Standard Candy Company
Vanderbilt University
Verizon Wireless
Walgreens
United Record Pressing

Major investment property transactions include:

521 Harding Industrial Drive	400,000 SF
1740 River Hills Drive	177,000 SF
Taylor Street Warehouse	185,000 SF
701 Melrose Avenue	145,000 SF
451 Allied Drive	148,000 SF
7201 Cockrill Bend	576,000 SF
1530 Antioch Pike	131,875 SF
Skyhawk Investors	451,000 SF