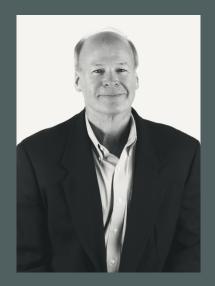
Michael W. Groos

Senior Vice President, Director Retail Properties Group



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PROFESSIONAL PROFILE

Mr. Groos joined the Charles Hawkins Co. in August of 2002 as a retail specialist focusing on sales, leasing, and management of retail and commercial properties in the Middle Tennessee area. In 2010, Mr. Groos joined Vision Real Estate specializing in retail leasing and brokerage; however, in 2013, Mr. Groos returned to the Chas. Hawkins Co. with focus on all Retail commercial real estate in the Williamson County market and surrounding middle TN markets.

EDUCATION

Mr. Groos received a Bachelor's degree in Political Science from The University of Tennessee in 1990.

PRIOR EXPERIENCE

Prior to entering the real estate brokerage industry, Mr. Groos spent 12 years as an owner and managing partner in various restaurants in Nashville, Tennessee. In 1990, Mr. Groos built, designed, and managed every aspect of The Cross Corner Bar & Grill in Brentwood, Tennessee. In his 12 years as owner, he built a thriving successful sports grill that still competes with and enjoys growth among large chain competitors. Other restaurants Mr. Groos has partnered and owned have been the Wild Iris, Marathon Sports Bar, and Jack's Shack (now known as Blue Moon Cafe), as well as the South Side Grille.

PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Broker's License
- Brentwood Chamber of Commerce, Former Member
- GNAR/NAR, Former Member
- Harpeth Presbyterian Church, Finance Elder
- International Council of Shopping Center (ICSC), Member

PROFESSIONAL AWARDS

CoStar Top Retail Leasing Power Broker (2011)

TRANSACTIONAL EXPERIENCE

Major tenant/landlord representation assignments include:

Soccer USA

Walgreens Dollar General Food Lion Family Dollar Habitat for Humanity Cricket Wireless **Boost Wireless** Hertz Anytime Fitness Popcorn Village Little Caesars Marco's Pizza Goodwill Well Now Urgent Care Sleep Outfitters Magazine.com **BOE-TEL Supply**

Kroger

Prime Time Pizza
Terry Johnson Insurance
South Side Grille
Auto Masters
Tim Treadwell Catering
Link Now
Watson Medical Group
Snappy Auction
Curtain Exchange
Physiotherapy Associates
One Point Solutions

Metro Industrial Finish

One Point Solutions
Bella Linea
M & M Development Co.
South Park Subdivision
Dunkin' Donuts

2 different locations for Jump Zone

Key Chiropractic

24 Sports

Riddle's Salon Dodson Pet Store
Primerica McKenzie Trucking & Leasing

Heritage Medical Group
BanCorp South
Nashville Metal Prep

Jani's Treasurers
Furniture Depot
TN Club Inc.

Realty Mortgage Corp.
Ivy Holdings
Entrée Vous
Fitness Solutions
Spice of Indian
Bombay Bistro
Brio Bistro
Gyro Café
ColorTyme
Good Year Tire

CHARLES HAWKINS CO.

760 Melrose Avenue Nashville, TN 37211

Rehma Church

24 Sports

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Recent sale transactions have included:

232 Old Hickory Blvd. 106 N. Greenwood Street 1806 Williamson Court Southeast Business Park Land AutoZone Gallatin Pike Church's Chicken, 810 Jefferson Street Lazy Boy, Hickory Hollow Parkway 343 Acre Site on Bee Kerr Road 131 & 133 Weakley Lane, Smyrna 102 2nd Avenue North 107 Taylor St 909 Rivergate Parkway 381 Waldron Rd., LaVergne Goodyear Store, Bellevue 2900 Gallatin PK KFC 610 Church St E Goodyear Store, Brentwood 291 Sam Ridley Parkway, Smyrna Retail Center, Dickson Downs Blvd. Land, Franklin Cool Springs Office, Gen. George Patton Bellevue Land I Comfort, Hickory Hollow 303 Woodland Street, Columbia Coke Facility, Columbia TN Shoppes at Home Depot, Antioch 506 Church St, Nashville 1700 Portland Ave



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